

Message Text

LIMITED OFFICIAL USE

PAGE 01 SAO PA 00754 300322Z
ACTION EB-08

INFO OCT-01 ARA-06 ISO-00 H-01 /016 W
-----300324Z 042061 /62

P R 291745Z MAR 77
FM AMCONSUL SAO PAULO
TO SECSTATE WASHDC PRIORITY 0000
INFO AMEMBASSY BRASILIA
AMCONSUL RIO DE JANEIRO

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STADIS////////////////////////////////////

FOR EB/OCA

E.O. 11652: N/A
TAGS: BGEN, BR
SUBJ: COMMERCIAL PROGRAM: RESPONSE TO CONGRESSIONAL SUB-
 COMMITTEE REQUEST

REF: STATE 065702

1. REQUESTED FIGURES FOLLOW. FOR 1975: (A) 11, (B) NONE.
FOR 1976: (A) 13, (B) NONE.

2. COMMENT: THE ABOVE FIGURES ARE NEITHER COMPLETE NOR ACCURATE
INDICATIONS OF THE AVERAGE U.S. BUSINESS VISITOR'S EVALUATION
OF THIS POST'S COMMERCIAL SERVICES. NON-SUBSTANTIVE CON-
GRATULATORY LETTERS FROM PRIVATE FIRMS ARE NOT USUALLY RETAINED
FOR VERY LONG. MOST ARE DESTROYED AFTER 6 MONTHS IN COMPLIANCE
WITH SECTION 1 (ITEM 04103), APPENDIX B OF THE RECORDS MANAGEMENT
HANDBOOK, ALTHOUGH SOME ARE HELD A YEAR FOR USE IN PREPARING
PERSONNEL EVALUATION REPORTS (ALL OF THE 1975 LETTERS WERE
FROM EMPLOYEES' PERSONAL FILES). EVEN IF ALL SUCH LETTERS
RECEIVED IN 1975 AND 1976 HAD BEEN RETAINED, THEY WOULD BE BUT
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A VERY SMALL SAMPLING OF OPINION OF THE APPROXIMATELY 600 U.S.
BUSINESS VISITORS WHO USED THE POST'S COMMERCIAL SERVICES AND
OVER 400 FIRMS WHICH PARTICIPATED IN 12 U.S. SPONSORED TRADE
PROMOTION EVENTS DURING THAT PERIOD. U.S. BUSINESSMEN DO NOT
GO OUT OF THEIR WAY TO EXPRESS APPRECIATION FOR ROUTINE SERVICES
THEY BELIEVE IS THEIR DUE. PERHAPS A MORE ACCURATE EVALUATION OF
A POST'S COMMERCIAL SERVICES WOULD BE THE PARTICIPANT'S REPORT,

FORM DIB-411P, WHICH THE DEPARTMENT OF COMMERCE HAS ON FILE FOR
TRADE PROMOTION EVENTS. PARTICIPATING FIRMS ARE SPECIFICALLY
REQUESTED TO COMMENT OBJECTIVELY ON THE POST'S SUPPORT AND
COMMERCIAL SERVICES IN THESE REPORTS.
CHAPIN

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NNN

Message Attributes

Automatic Decaptioning: Z
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 29-Mar-1977 12:00:00 am
Decaption Date: 22 May 2009
Decaption Note: 25 YEAR REVIEW
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977SAOPA00754
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770108-0448
Format: TEL
From: SAO PAULO
Handling Restrictions:
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770311/aaaaaixw.tel
Line Count: 67
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: dd8c01b0-c288-dd11-92da-001cc4696bcc
Office: ACTION EB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: STADIS
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: STADIS
Reference: 77 STATE 65702
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 01-Dec-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2958935
Secure: OPEN
Status: NATIVE
Subject: COMMERCIAL PROGRAM: RESPONSE TO CONGRESSIONAL SUB- COMMITTEE REQUEST
TAGS: BGEN, BR
To: STATE
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/dd8c01b0-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009